2020 Webinar Series
Hosted by South Shore Clean Cities

MACOG/SSCC Green Fleet CNG Success Stories
June 25, 2020 1 p.m. CDT
About South Shore Clean Cities

• SSCC -- headquartered in St. John, Indiana -- is a 501(c)(3) nonprofit organization

• Designated as the 71st Clean Cities coalition on June 15, 1999, SSCC is one of the U.S. DOE’s nearly 100 Clean Cities coalitions across the country.

• In the last decade alone, South Shore Clean Cities members have reduced greenhouse gas emissions by 607,000 tons and displaced over 93 million GGE.
Northern Indiana Green Fleet Program

• SSCC manages the Northern Indiana Green Fleet Program including fleets within the MACOG territory (Elkhart, Marshall, Kosciusko & St. Joseph Counties).

• Goal of the program: To improve the environmental performance of public, private and nonprofit vehicle fleets in Northern Indiana.

• SSCC currently guides over 32 MACOG municipal, county, school & university member fleets to help mitigate barriers associated with sustainable transportation adoption while creating policies supporting vehicle emission & petroleum use reductions.
How does the Green Fleet program work?

- Educational opportunities including fuel & technology workshops, trainings & seminars
- Recognition & certification for fleet leaders taking steps to improve environmental performance & efficiency
- Branding & promotional tools to help fleets leverage earned certification status
- Informational resources including current technology options, market conditions, laws & incentives
- Connections with vendors offering sustainable transportation options
- Funding assistance with grant opportunities and other state and federal incentive programs
- Professional consultation including a Green Fleet audit and emissions quantification.
Green Fleet Audits

Step 1: South Shore Clean Cities staff will conduct a complete fleet analysis, including:

- Annual fuel usage
- Annual miles traveled & hours used
- Total number of vehicles & equipment
- Vehicle & equipment type, make & model
- Fuel type
- Average vehicle and equipment life
- Down time for fueling and maintenance
- Fuel cost
Step 2: South Shore Clean Cities staff then provides a complete fleet analysis in a written Green Fleet audit report, including:

- Cost comparisons for various sustainable fuel and vehicle types
- Availability and location of fueling options
- Personalized recommendations for short- and long-term fleet purchase plans
- Provide total cost of ownership and return on investment analysis
- Suggestions for implementing cost-saving programs & training such as idle reduction
- Information on potential funding opportunities to best leverage sustainable transportation investments
Partnerships & Grant Acquisitions
Thank You!

South Shore Clean Cities
Ryan Lisek
Project Manager
Office: 219-644-3690
rlisek@southshorecleancities.org
www.southshorecleancities.org
10115 Ravenwood Drive, Suite B
St. John, IN 46373
## The Love’s Family of Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Founded</th>
<th>Headquarters</th>
<th>Overview</th>
<th>URL</th>
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<tbody>
<tr>
<td>Love's</td>
<td>1964</td>
<td>Oklahoma City</td>
<td>Love’s operates 500+ travel stops in 41 states, offering 24-hour access to fuel, convenience store products and restaurant offerings. The company also manages a network of truck service stations, hotels and storage locations.</td>
<td><a href="http://www.loves.com">www.loves.com</a></td>
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<tr>
<td>Gemini</td>
<td></td>
<td>Oklahoma City</td>
<td>Gemini delivers fuel and products to Love’s stores nationwide via a fleet of 850+ trucks, fueled by RNG, biodiesel and renewable diesel. The company also operates rail terminals.</td>
<td><a href="http://www.loves.com/gemini">www.loves.com/gemini</a></td>
</tr>
<tr>
<td>Musket</td>
<td>1995</td>
<td>Houston</td>
<td>Musket supplies Love’s stores with gasoline, diesel, ethanol, diesel exhaust fluid, biodiesel and renewable diesel. The company also offers expertise in Renewable Fuel Standard and Low Carbon Fuel Standard programs.</td>
<td><a href="http://www.musketcorp.com">www.musketcorp.com</a></td>
</tr>
<tr>
<td>Trillium</td>
<td></td>
<td>Houston</td>
<td>Trillium designs, builds and maintains fleet fueling stations in 26 states, offering renewable natural gas, compressed natural gas, hydrogen, electric vehicle charging solutions, on-site power generation, solar and energy storage.</td>
<td><a href="http://www.trilliumcng.com">www.trilliumcng.com</a></td>
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<tr>
<td>Speedco</td>
<td></td>
<td>Oklahoma City</td>
<td>Speedco operates 60+ commercial truck service stations in 26 states, offering tires, quick lube, tires, inspection and preventive maintenance services to HD trucks.</td>
<td><a href="http://www.speedco.com">www.speedco.com</a></td>
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</table>
Love’s Operations

Love’s and Speedco locations.

1-800-388-0983
Trillium – Who we are

- Trillium provides turn-key solutions for **HD EV Charging, CNG, and Hydrogen Fueling**
  - Design/Build Services
  - Operations & Maintenance
  - Retail Fueling
  - **Renewables**: Solar and Renewable Natural Gas
- Trillium owns or operates over **220 alt-fuel stations** nationwide
One Partner, Any Fuel

It really can be that simple.

Through our Love’s Family of Companies, Trillium can supply any clean fuel as your fleet’s needs evolve and grow.

Trillium works with customers to identify the clean fuel and power supply sources that work best for their fuel station – balancing cost, reliability, deployment timelines, sustainability goals, location, and scale.
Interested in CNG?

- Fleet analysis
  - CNG most prevalent in HD applications
- Utility coordination
- Siting/Location due diligence
- Know your resources- SSCC
- Existing retail stations or intergovernmental agreements (like South Bend) for fuel?
- State and Federal funding available
- Find the right partner for station development

CALL SSCC!!
Indiana CNG Fleets
Marc Rowe
Senior Business Development Manager
(630) 746-6313
Marc.Rowe@Loves.com
18 Solid Waste Refuse Trucks
6 Tandem Axel Dump Trucks
41 Pick-up Trucks/Vans
116 Police Vehicles
South Bend By The Numbers

218 Alternative Fueled

<table>
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<tr>
<th>CNG Gallon Equivalent</th>
<th>Savings Using CNG</th>
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<tbody>
<tr>
<td>175,069</td>
<td>$253,750</td>
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1600 Metric Tons of Green House Gases
South Bend Central Services
Matthew Chlebowski
Division Director
574-235-9316
mchlebow@southbendin.gov
• Opened 1\textsuperscript{st} LEED Platinum Transit Facility in 2010

• Long-term commitment to sustainability and use of alternative fuels

• Aging fleet of diesel fixed route buses – anticipated replacing 10 buses

• Decision to pursue CNG
New Flyer Xcelsior

2014 – 16 buses
2015 – 3 buses
2017 – 3 buses
2021 – 6 buses
20 additional eligible for replacement
Transpo CNG Fueling Center

- Opened in March 2016

- **Funded by:**
  - U.S. Department of Energy Grant
  - Federal Transit Administration Grant
  - DieselWise Indiana Grant
  - City of South Bend

- **In partnership with:**
  - City of South Bend
  - MACOG
  - South Shore Clean Cities
  - Trillium
COST SAVINGS

FUEL SAVINGS

Annual Fuel Savings - $7,500 per bus

Cost per Service Mile
• $0.62 Gillig (Diesel)
• $0.35 New Flyer (CNG)

Annual CSM Savings - $6,750 per bus

Annual Parts & Labor Savings
• Estimated $3,125 per bus

Estimated Annual Savings
$17,375 per bus

MAINTENANCE SAVINGS
THANK YOU!

AMY HILL
GENERAL MANAGER & CEO
AHILL@SBTRANSPO.COM
SBTRANSPO.COM
Questions? Contact Us!

South Bend Central Services
Matthew Chlebowski
Division Director
574-235-9316
mchlebow@southbendin.gov

South Shore Clean Cities
Ryan Lisek
Project Manager
219-644-3690
rlisek@southshorecleancities.org

Trillium
Marc Rowe
Sr. Manager, Business Development
630-746-6313
MDRowe@trilliumcng.com

South Bend Public Transportation Corporation
Amy Hill
General Manager & CEO
574-239-2305
ahill@sbtranspo.com
Coming Up…

Visit [www.southshorecleancities.org/event/](http://www.southshorecleancities.org/event/) for more information