Providing Environmental Security through the I-94 Corridor
Agenda

- Introduction to Trillium
- Corridor Focus
- Areas of interest
- Overall plans for the project
In late 2015, Love’s Travel Stops identified Trillium CNG as one of the most innovative and customer-focused CNG solution providers. They quickly set about acquiring the company in order to expand their own CNG business and tap into the inherent synergy between a national travel stop corporation and a long-time CNG provider. In March of 2016, Trillium CNG officially became a member of the Love’s family of companies.
Nationwide Footprint
Trillium provides turn-key CNG solutions

- Design/Build/Operate/Maintain
- Own or operate 180+ stations that produce approximately 90+ million gallons annually
- Gas supply (including RNG)

Acquired by Love’s Travel Stops in 2016

- Family owned business founded in 1964
- Over 460+ retail stores in over 43 states
- Top 10 largest privately-held companies in US
CNG Value Proposition

- Low cost transportation fuel
- Stable long term fuel prices
- Renewable gas supply can further reduce fuel costs
- Cleanest commercially available MD/HD fuel
- State and Federal incentives available
- Domestic fuel, Made in America
Solving the age old problem...

“I hope we’re not going to have the same old argument.”
Corridor Focus

- Compliment existing Trillium retail CNG station network
- Expand existing customer truck count and regional focus
- Find new customer interest in alt fuels
- Couple M2M station grants with available state/federal grant programs + VW $’s
Areas of Interest

- Gary, IN
- Menominee, WI
- Chicago, IL
- Kalamazoo, MI
- Newport, MN
- Other(s)
Corridor Overall Plans

- Focus on Gary & Menominee project execution
- Identify other areas of CNG fleet interest along corridor
- Serve as resource to corridor project partners
- Available for custom fleet analysis, CNG ROI calculations, general deal structure discussions, etc.
Renewable Natural Gas

- Primarily Methane
- Captured and transported through America’s vast Natural Gas Pipeline Network
- Left Un-captured - Methane’s global warming potential is 20 times greater than CO2
RNG is the same as CNG

1. Communities generate wastes.
2. Wastes go by truck to a landfill.
3. Landfill systems collect biogas.
4. Biogas is purified to biomethane.
5. Biomethane powers refuse trucks.
6. Near zero emission trucks contribute to greener communities.

Courtesy of Energy Vision.
Renewable Natural Gas

Carbon Intensity Scores

Bar Graph - Data provided by Gladstein, Neandross & Associates “Game Changer” Report, May 2016. For more information, please go to www.gladstein.org.
CNG Makes Sense

Low and Stable Fuel Prices $$$

Cleanest Commercially Available HD/MD Fuel

CNG Infrastructure available

State and Federal funds to Support CNG Conversions

Trillium CNG available to assist with transition