LEVERAGING PARTNERSHIPS FOR FUNDING

DAVID CANGANY
GENERAL MANAGER & CEO
Who We Are

- Fixed Route and Access Paratransit Service for the cities of South Bend & Mishawaka
  - 60 Vehicle Fleet
    - 19 CNG Vehicles
    - 2.1 Million Fixed Route Rides
    - 60,000 Paratransit Rides

- Annual Budget of $11 Million
- 120 Employees
- Investment of over $70 Million into the local economy through Federal & State Funding programs
Background

- Opened first LEED Platinum Transit Facility in 2010
- Plan in place to acquire 10 new buses
- Commitment to Innovation & Sustainability with CNG technology
- Opportunity to reduce operating costs
$1.9 Million Grant from U.S. Department of Energy originally designated for solar panels

Design process indicated additional $3 Million needed for project completion
Leveraging Partnerships

• Need to repurpose original $1.9 DOE grant

• Strong relationships with Congressional Delegation
Leveraging Partnerships

- Michiana Area Councils of Governments (MACOG)
  - $2.5 Million FTA grant

- South Shore Clean Cities / DieselWise Indiana
  - Partnership resulted in a $500,000 grant
Leveraging Partnerships

• City of South Bend
  • Aggressive plan to convert to CNG within five years
  • Fueling partnership

• Provided the local match of $972,000 required for the DOE grant

• Transpo grant funds provided 75% of the project funds
Grand Opening – March 2016

- Transpo & City of South Bend fuel daily

- Open to the Public / Retail Sales in the future
CNG Operation Today

- $1.30 per DGE
  - 20,000-28,000 DGE pumped monthly
  - 5 year maintenance agreement, paid based on usage.
- 2016 Usage (March – December)
  - City 40,107 DGE
  - Transpo 142,416 DGE
- June 2017 Usage
  - City 10,034 DGE, 687 transactions
  - Transpo 14,124 DGE, 366 transactions
What’s Next?

- Additional 3 buses in production
- Long term contract with New Flyer
- Exploring innovative opportunities
  - Battery electric buses
- Public sales
- Continued commitment to sustainability
Thank You!

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